

# Experience The Social Skills of World-Class Businesses

Distributed decisions

Teaming

Self & group improvement

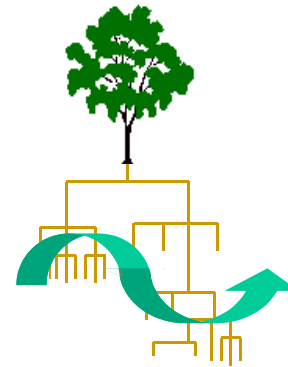
Open information

Personal accountability

Learning as an organization



*"This event is for groups of 6 - 20 who are ready to take their performance to the next level." -Alden*



## MyValueTree.Com

Increasing Business Effectiveness  
Diagnostic & Intervention Services

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# Team Pasta

DRIVING  
BREAKTHROUGH  
GROUP PERFORMANCE

AN EVENING EVENT



## Addressing Your Concerns finding the next level of group performance.



**P**atterning the behaviors  
**A**nd experiencing the social  
**S**kills required for groups  
**T**o be effective and efficient  
**A**t accomplishing tasks.

What makes a group of people successful?

Start with social skills:

- USING NAMES AND MAKING FRIENDS
- ENCOURAGING OTHERS
- ASKING FOR HELP AND HELPING OTHERS
- CELEBRATING SUCCESS
- PARTICIPATING EQUALLY / SHARING TASKS
- SHARING MATERIALS
- STAYING ON TASK / FOLLOWING DIRECTIONS
- PATIENT WAITING AND SELF CONTROL
- COMMUNICATING CLEARLY
- RESOLVING CONFLICTS

Add to this the Goals and Roles of a Team, the common Problem Solving tools of Teaming and the interpersonal relationships of Teamwork and your group is ready for Breakthrough Performance.

For more information contact:

## The Kitchen... a Metaphor for our daily work environment; the meal...our results.

The power of the kitchen. Down through the centuries the preparation and sharing of a meal bonds people like few other experiences. It is in the kitchen that we learn how to follow directions yet be creative. We must effectively plan to serve a meal. Techniques are shared as well as tools. In the kitchen we get to know one another in a relaxed setting. And pasta? Few foods bring us into their production and transformation as does pasta. Experience with your group the wonder of flour and eggs turning into spaghetti as you use the pasta machine. Experience the essence of a "Learning Organization" as the art of rolling pasta is passed through the group. Celebrate your success by sharing a delicious meal together!

## Releasing Your Team's Potential and Delivering bottom-line results.

Six months ago people from two companies became entrenched in non-productive behaviors across the customer-supplier chasm. Dialogue was reduced to blame; problem solving to criticism. Performance suffered. The chart shown to the right is their actual supplier rating document. Red is bad, blue is excellent. New conversations were enabled by focusing on interpersonal and social skills. Today the group is experiencing outstanding performance and can focus their energy on innovations.

Performance Area	6 months earlier	Current	
Schedule 	Unsatisfactory	Excellent	Excellent way to close out the year!
Technical		Satisfactory Marginal	
Quality			
Business 			Great job! Our lean event and teaming exercise seems to be paying off!
Overall 			

Teamwork has greatly improved. Communication has improved as well as our relationship. We have formed a team that is comprised of both companies. It feels like one and we seem to be working as one! Great effort on everyone's part!

Actual supplier rating card shows impressive results as people master the social skills.



## Your Leadership Coaches

With over 51 years experience and numerous international applications in Fortune 500 companies and non-profits, Alden B. Davis and Annette E. Rogers guide you to the next level of group performance. Annette mastered the Social Principles at the University of Hartford and Alden at United Technologies Corporation. Their entertaining and interactive style creates a learning environment where people are ready to excel, prepare a great meal and celebrate being a team!

